

# Pep, Yonder and Flow Communications take top spots at MMA SA Smarties Awards

The MMA SA Smarties Awards' Brand of the Year is Pep with Agency of the Year going to Yonder, and Flow Communications and Clifford Regenbaum (CarSpa owner) clinching the prestigious Best in Show Award, amassing three Gold awards across three distinct categories.



Image supplied. Yonder claimed the coveted title of Agency of the Year at the MMA Sa Smarties Awards last night

The Smarties Awards' [winners](#) were announced last night, 11 April at an event in Johannesburg, hosted by the MMA SA and sponsored by MTN, MultiChoice, Standard Bank, and the Takealot Group Advertising.

The MMA SA Smarties Awards emphasise results over creativity, strategy, and execution, with a focus on business outcomes.

The awards were judged by a panel of senior marketers led by Luisa Mazinter, the jury chair, alongside international luminaries Charl Bassil, Suhayl Limbada, and Ben Schoderer.

Commenting on the winners, the jury praised the ingenuity and heart behind the campaigns, emphasising how they showcased how groundbreaking ideas can emanate from any corner of the industry.

## Tangible results sets winning brands apart

Pep, chosen from a field of 87 entries and Yonder impressed the jury with their marketing prowess and impactful campaigns that yielded remarkable business results.

“These two recipients demonstrated exceptional prowess in Purpose Driven Marketing, Marketing Impact, and Experience Technology. While their creative executions were stellar, it's their tangible business outcomes that truly set them apart,” says Sarah Utermark, country director of the MMA SA.

She also reflected on the exceptional calibre of entries.

“This year’s submissions showcased the industry’s relentless pursuit of leveraging the latest marketing technologies to drive tangible business results. We applaud the creativity, innovation, and dedication demonstrated by all participants.”

## The evolving landscape of marketing innovation

The diversity of categories, spanning from Marketing Impact to Purpose Driven Marketing and Experience Technology, underscored the evolving landscape of marketing innovation.

Celebrating its 11th year, the Smarties Awards have evolved to embrace the latest trends in marketing, shifting its focus from mobile innovation to cutting-edge technologies like AI, CX, and Purpose-driven Marketing.

See all the winners [here](#).

Experience Technology		
Real Time Marketing		
Gold	Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign
Bronze	Vicinity Media and KFC	KFC HACK THE STREETS WITH VICINITYS INTERACTIVE MAP (BURGER FINDER EDITION)
Bronze	Machine_ and Prime Video South Africa	The Classified Drop
Blockchain & NFT ( Non Fungible Token )		
Silver	Grey Advertising Africa and Savanna Premium Dry Cider	Dry Goods
Silver	YONDER / VML and Vodacom World	Vodacom World of Collectibles
Bronze	YONDER and Fanta (Coca-Cola)	What the Fanta 2.0 – The Fabulous Flavour NFT Hunt
Experimental, Innovative Technology and Devices		
Gold	YONDER / VML and Vodacom World	Vodacom World of Collectibles
Silver	Yonder Media and Checkers Sixty60	Checkers Sixty60 RUGBY WORLD CUP SCRATCH & WIN COMPETITION
Silver	Simunye Media and LUX	LUX Botanicals: LUX's Geodesic Dome Revolution at Hey Neighbour Festival
Bronze	Hearts & Science FZ LLC and KFC PTY Ltd	KFC Uncle Waffles Burger
Artificial Intelligence		
Gold	SilverstoneCIS and SPAR	SPAR Shopper Panel, Consumer Choice Index and Brand Power Score
Bronze	Monsport and MTN	1 Team, 60 Million Voices
Contextual Targeting		
Gold	Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign
Bronze	Vicinity Media and KFC	KFC HACK THE STREETS WITH VICINITYS INTERACTIVE MAP (BURGER FINDER EDITION)
Bronze	Digitas Liquorice and Santam	Santam Most Loved Local
Spatial Technology, Metaverse & AR/VR		
Gold	YONDER / VML and Vodacom World	Vodacom World of Collectibles
Silver	YONDER and Fanta (Coca-Cola)	What the Fanta 2.0 – The Fabulous Flavour NFT Hunt
Silver	YONDER / GREY ADVERTISING AFRICA/ SONNIX STUDIOS and Anglo American in partnership with Sasol and BMW South Africa	PlatAfrica Metaverse Experience by Anglo American
Programmatic		

Gold	Rookdigital and FORD	A NEW APPROACH TO LEAD GENERATION
Silver	Dentsu and Dentsu	NightVision AdTech
Bronze	Massmart and Massmart - Makro & Builders	Massmart Programmatic
<b>Digital Out-of-Home (DOOH)</b>		
Silver	Hivestack and RE/MAX	RE/MAX SA - The World & Industry's First Programmatic 3D Anamorphic Video Campaign on DOOH
Bronze	The Digital Plug (PTY) Ltd and The Digital Plug x Spotify	Spotify Wrapped — Kenya
<b>Impact Media</b>		
<b>Cross Platform Digital Only</b>		
Gold	Grey Advertising Africa and Savanna Premium Dry Cider	Dry Goods
Bronze	iProspect South Africa and Grid WorldWide and DStv Stream	From R19.95 With Love
Bronze	Hellosquare and Tinkies	Tinkies Made With You
<b>Social Messaging / Chat Apps / Text Messaging</b>		
Gold	Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign
Gold	Yonder Media and Checkers Sixty60	Checkers Sixty60 RUGBY WORLD CUP SCRATCH & WIN COMPETITION
Silver	Helm and Capitec	Slam the Scam (MoneyUp Chat by Capitec)
<b>Omnichannel Integration</b>		
Gold	Mindshare South Africa and KFC	KFC Chicken for Breakfast
Bronze	Freshive Digital and Tiger Brands Fatti's & Moni's	Omnichannel Fatti's & Moni's Always Eat'alian
Bronze	Unilever and Shield, Unilever	Shield and Banyana Are Not Done Yet
<b>Social Media Marketing</b>		
Gold	PEP and PEP	#PEPFinds
Bronze	Hellosquare and Tinkies	Tinkies Made With You
<b>Creator / Influencer Marketing</b>		
Gold	VML South Africa and Nestlé KitKat	How Do You Eat a KitKat?
Silver	Shoprite Group and Checkers South Africa	Checkers brings you: PRIME Hydration
Silver	VMLY&R and Nando's South Africa	Nando's X Voice of the Creator: What Saucery, Hot Plots, Oversharing & Pull the stick out
<b>Creator Economy</b>		
Gold	PEP and PEP	#PEPFinds
Silver	VMLY&R and Nando's South Africa	Nando's X Voice of the Creator: What Saucery, Hot Plots, Oversharing & Pull the stick out
Bronze	Hellosquare and Tinkies	Tinkies Made With You
<b>Gaming, Gamification &amp; E-Sports</b>		
Bronze	Oliver Marketing (Ustudio) and Lifebuoy	H FOR HANDWASHING: Reimagine Hygiene through the Power of Play
<b>Purpose Driven Marketing</b>		
<b>Social Impact Marketing</b>		
Gold	iProspect - Dentsu and ABInBev – Castle Lager	Turning Waste into Nourishment - Brewing hope, unity, and sustenance for a nation in need
Silver	PEP and PEP	PEP Changing Stations
Silver	Triple Eight and Cadbury Dairy Milk	Cadbury Narrates the Next Chapter in Literacy Education
<b>Multilingual Marketing Efficiency Award</b>		
Gold	Triple Eight and Cadbury Dairy Milk	Cadbury Narrates the Next Chapter in Literacy Education
<b>Brand Purpose / Activism</b>		
Gold	Shoprite Group and Shoprite South Africa	Shoprite: Homegrown — More than a jar of Atchar
Gold	iProspect - Dentsu and ABInBev – Castle Lager	Turning Waste into Nourishment - Brewing hope, unity, and sustenance for a nation in need
Silver	PEP and PEP	PEP Changing Stations
Bronze	Yonder Media and Colgate	Colgate Bright Smiles Bright Future
<b>Diversity &amp; Inclusion</b>		
Gold	PEP and PEP	PEP mini Netball
<b>Marketing Impact</b>		
<b>Data Insights Marketing</b>		
Gold	8909 and 8909	The Monitisation Project

Silver	Dentsu and Dentsu	NightVision AdTech
Bronze	Hearts & Science FZ LLC and KFC PTY Ltd	KFC Uncle Waffles Burger
<b>Promotional Instant Impact</b>		
Gold	Yonder Media and Checkers Sixty60	Checkers Sixty60 RUGBY WORLD CUP SCRATCH & WIN COMPETITION
Silver	iProspect - Dentsu and ABInBev – Castle Lager	Turning Waste into Nourishment - Brewing hope, unity, and sustenance for a nation in need
Silver	Mindshare South Africa and KFC	KFC Kentucky Town Pretoria
Bronze	Rainmaker Media and Rainmaker Media / SAB / Castle Lite	Castle Lite Tips for Taps
<b>Product / Service Launch</b>		
Gold	Shoprite Group and Shoprite South Africa	Shoprite: Homegrown - More than a jar of Atchar
Silver	Mindshare South Africa and KFC	KFC Chicken for Breakfast
Silver	ShopriteX and Xtra Savings Plus	Unlimited Xtra Savings with SA's 1st grocery monthly subscription!
Bronze	Shoprite Group and Checkers South Africa	Checkers brings you: PRIME Hydration
Bronze	Hellosquare and Tinkies	Tinkies Made With You
<b>Brand Experience</b>		
Gold	ShopriteX, Shoprite Group of Companies and Checkers Sixty60	Bring it Home
Silver	Freshive Digital and Tiger Brands Fattis & Monis	Brand Experience F&M Always Eat'alian
Bronze	Triple Eight and Cadbury Dairy Milk	Cadbury Narrates the Next Chapter in Literacy Education
<b>Community Building</b>		
Gold	PEP and PEP	PEP mini Netball
Silver	PEP and PEP	PEP Changing Stations
<b>Small Budget / Big Impact</b>		
Gold	PEP and PEP	#PEPFinds
Silver	Point Iconic and Ultra Liquors	Black Friday Like Never Before
Silver	Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign
<b>Lead Generation</b>		
Gold	Point Iconic and Ultra Liquors	Black Friday Like Never Before
Silver	Grid Worldwide and DSTV Stream	From R19.95 With Love
Silver	YONDER and Absa	Absa Card Quest
Bronze	Helm and DSTV	DSTV Intelligent Sales Assistant
<b>Customer Journey Marketing</b>		
Gold	Point Iconic and Ultra Liquors	Black Friday Like Never Before
Bronze	Helm and Capitec	MoneyUp Chat by Capitec
<b>Co-branded Marketing</b>		
Silver	VMLY&R Johannesburg and Vodacom	Vodacom Hearing Challenge
Bronze	Unilever and Unilever/Robertsons/Knorr/Aromat/Rainmaker	Unilever lights up the braai in partnership with Rainmaker
<b>Creative</b>		
<b>Personalisation</b>		
Gold	ShopriteX and Checkers Xtra Savings	Checkers Hyper Personalisation Engine
Bronze	Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign
Bronze	Helm and DSTV	DSTV Intelligent Sales Assistant
<b>Short or Long Form Video</b>		
Gold	8909 and 8909	The Monitoring Project
Gold	Hellosquare and Reboost Energy	Wake Up Call
Silver	Multichoice Group and Mzansi Magic	I Blew It' skits
Silver	Multichoice Group and kykNET	Kassie Kuipers met Renaldo Schwarz
<b>E-commerce marketing</b>		
<b>Social / Influencer Commerce</b>		
Silver	VMLY&R and Nando's South Africa	Nando's XVoice of the Creator: What Saucery, Hot Plots, Oversharing & Pull the stick out
Bronze	Mindshare South Africa and KFC	KFC Chicken for Breakfast
<b>Integrated Ecommerce Innovation</b>		
Gold	ShopriteX and Checkers Xtra Savings + Sixty60	Checkers Xtra Savings Integration with Sixty60
Silver	Futuretech Media and Futuretech / Dentsu / Corona	Corona Sunsets World Tour
Bronze	iProspect - Dentsu and ABInBev – Castle Lite	Turning Workers Day into a day of appreciation

Industry Awards		
Brand of the year		
PEP	.	
Agency of the year		
YONDER	.	
Best in Show		
Flow Communications and Clifford Regenbaum (CarSpa owner)	CarSpa TriggerMessage AI Loyalty Campaign	

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