

Sales Promoters

Remuneration:	R3000 - R6000 per month market-related
Location:	Nelspruit
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM473
Company:	In Vision Marketing

We are seeking a friendly and outgoing sales promoter to join our team. In this role, you will be responsible for promoting and selling our products to potential customers. You will engage with customers at various locations, such as events, trade shows, and retail stores, to generate interest and drive sales. Additionally, you will collaborate with the marketing team to develop strategies and promotional materials to effectively showcase our products.

As a sales promoter, you should have excellent communication and interpersonal skills to connect with customers and build rapport. You should also have a strong sales-driven mindset, as you will be responsible for meeting sales targets. This is a great opportunity for individuals who enjoy interacting with others and are passionate about promoting and selling products.

Responsibilities

- Engage with customers to demonstrate the features and benefits of our products
- Provide information and answer any inquiries about our products
- Assist customers in making purchase decisions by offering product recommendations and explaining promotions
- Conduct product demonstrations and provide product samples to potential customers
- Set up and maintain displays and promotional materials at various locations
- Work closely with the marketing team to develop strategies and promotional materials
- Keep records of customer interactions and sales leads

Requirements

- Excellent communication and interpersonal skills
- Ability to connect with customers and build relationships
- Strong sales-driven mindset
- Previous experience in sales or customer service is a plus
- Ability to work independently and as part of a team
- Knowledge of our products and their features is preferred
- Availability to work flexible hours, including evenings and weekends
- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work

- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven
- Student mentality
- Clear criminal record

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