

## Brian Kanyangarara acquires a 30% shareholding in REAP Consulting

Brian Kanyangarara has acquired a 30% shareholding in REAP Consulting, an organisation that focuses on customer management competency assessment and practical implementation of customer management strategy and programmes.

Kanyangarara brings to the company his 23 years of experience in sales and marketing, operations, customer management and strategic management.

A chemical engineering graduate with an MBA degree, as well as senior management qualifications from top-tier business schools Harvard and INSEAD, Kanyangarara has worked in companies that have created strategies around various aspects of business and then seen these through to effective implementation.

He has operated from the customer-facing frontline, to company director level, and has worked in manufacturing, business-to-industrial consumer marketing with AECI and Group 5, and in the financial services sector with Nedcor, where he was a divisional director.

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