

Sales Consultant

Remuneration:	R3000 - R6000 per month market-related
Location:	Hazyview
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM486
Company:	In Vision Marketing

We are looking for a friendly and energetic sales consultant to join our team. As a sales consultant, you will play a vital role in driving revenue and boosting sales growth. You will have the opportunity to engage with customers and provide them with personalized product recommendations, ensuring their satisfaction and creating long-lasting relationships. If you are passionate about sales and enjoy working in a dynamic environment, this is the perfect opportunity for you!

Responsibilities

- Engage with customers in a friendly and professional manner
- Assess customers' needs and provide them with personalized product recommendations
- Demonstrate product features and highlight their benefits
- Close sales deals and achieve monthly sales targets
- Utilise effective sales techniques to maximize revenue
- Build and maintain strong relationships with customers to encourage repeat business
- Stay up-to-date with product knowledge and sales techniques

Requirements

- Previous experience in sales or customer service
- Excellent communication and interpersonal skills
- Ability to work well in a team and independently
- Proven track record of meeting or exceeding sales targets
- Strong negotiation and persuasion skills
- Ability to thrive in a fast-paced environment
- High level of enthusiasm and self-motivation

Skills

- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven

- Student mentality
- clear criminal record

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